

Message Text

UNCLASSIFIED

PAGE 01 MANAGU 03823 161448Z
ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W
-----053197 161518Z /53
R 152225Z AUG 77
FM AMEMBASSY MANAGUA
TO USDOC WASHDC
INFO SECSTATE WASHDC 4052

UNCLAS MANAGUA 3823

E.O. 11652: N/A
TAGS: BEXP, PINR, NU
SUBJECT: WTDR/FTI ALIMENTOS INTERAMERICANOS S.A.

REF: USDOC 13216

1. NICARAGUA 2. COUNTRY CODE: 219 3. SERIAL ,9.:
0929500
4. ALIMENTOS INTERAMERICANOS S.A.
4A. CODE: 4B. CODE: A. 4C. CODE: X
5. APARATDO POSTAL 8
6. CORINTO, NICARAGUA
7. ESTABLISHED: 1960 8. EMPLOYEES : 350
9. SIZE: (19-XL LARGE 10. REPUTATION (22-X) GOOD
11. SALES AREA: UNITED STATES
12. REPORT DATE: 08/77
13AM 09130/9 FISHING COMPANY;
13B. 20920/04 FISHES AND EXPORTS SHRIMP AND LOBSTER;
13C. 22980/5 IMPORTER OF NYLON CORDAGE AND FISH NETS;
13D. 34297/5 IMPORTER OF MARINE HARDWARE;
13E. 33151/5 IMPORTER OF STEEL CABLES;
13F. 36621/5 IMPORTER OF MARINE COMMUNICATION EQUIPMENT AND SPARE
PARTS;
13G. 35851/5 IMPORTER OF REFRIGERATION EQUIPMENT PARTS;
14. CONTACT: MR. BAYARDO NUNEZ M. TITLE: GENERAL MANAGER
15. CABLE: ALINSA 16. TELEX: 0612 17. PHONE: (0347) 280
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 MANAGU 03823 161448Z

18. FINANCIAL REFERENCES: BANCO NACIONAL DE NICARAGUA, APARTADO
POSTAL 328, MANAGUA, AND BRANCH IN CORINTO; MARINE MIDLAND BANK,
NEW YORK, NEW YORK.
19. TRADE REFERENCES: CATERPILLAR TRACTOR CO., 100 N.E. ADAMS ST.,
PEORIA, ILLINOIS; ALSO MOBILE REFRIGERATION CO., MARINE & INDUS-
TRIAL SUPPLIES CO., THE HARRY ALTER CO., AND STANDARD MARINE SUPPLY
CO., ADDRESSES UNAVAILABLE, IN UNITED STATES.

20. FOREIGN FIRMS REPRESENTED: BERTRAM YACHT CO., 3663 N.W. 21 ST., MIAMI, FLORIDA, REPRESENTATION OF PLEASURE YACHTS ACQUIRED 1975.

21. ALIMENTOS INTERAMERICANOS S.A. (ALINSA) IN ONE OF THE LARGEST FISHING COMPANIES OPERATING ON THE PACIFIC COAST OF NICARAGUA. ITS FISHING FLEET, FORMED BY 28 OWNED BOATS AND 3 LEASED BOATS, HAS ITS BASE OF OPERATIONS IN THE PORT OF CORINTO WHERE THE FIRM ALSO HAS ITS PROCESSING PLANT. THE PLANT PROCESSES APPROXIMATELY 1.5 MILLION POUNDS OF SHRIMP AND LOBSTER PER YEAR WHICH IT EXPORTS EXCLUSIVELY TO THE UNITED STATES FOR SALE TO NAUTILUS ENTERPRISES, INC., OF NEW YORK, NEW YORK. THE FIRM PLANS TO EXPAND ITS PRESENT FACILITIES WITHIN THE NEXT FIVE YEARS AND INCREASE ITS PRODUCTION TO THREE MILLION POUNDS OF LOBSTER AND SHRIMP PER YEAR. ALINSA IMPORTS ON A REGULAR BASIS EQUIPMENT AND ACCESSORIES FOR ITS FISHING AND PROCESSING OPERATIONS. IT REPORTS PRESENT WORKING CAPITAL OF US\$1.2 MILLION, A NET WORTH OF US\$2.4 MILLION, AND AN ANNUAL VOLUME OF BUSINESS OF US\$4.2 MILLION. THE STOCK OF THE CORPORATION, PARTIALLY OWNED BY INTERAMERICAN FOODS INC., OF BROWNSVILLE, TEXAS, UNTIL 1969, IS ENTIRELY OWNED NOW BY MRS. ISABEL URCUYO DE SOMOZA AND MEMBERS OF HER IMMEDIATE FAMILY. MRS. SOMOZA IS WIFE OF THE LATE LUIS A. SOMOZA D., FORMER PRESIDENT OF NICARAGUA, AND SISTER-IN-LAW OF GEN. ANASTASIO SOMOZA DEBAYLE, THE CURRENT PRESIDENT OF NICARAGUA AND CHIEF OF THE ARMED FORCES. SHE IS A VERY WEALTHY BUSINESSWOMAN AND HAS LARGE INTERESTS IN A NUMBER OF INDUSTRIAL, COMMERCIAL AND AGRICULTURAL ENTERPRISES IN THIS COUNTRY. HER OLDEST SON, MR. BERNABE SOMOZA, IS VICE PRESIDENT OF ALINSA AND PRESIDENT OF NICARAGUA'S CHAMBER OF THE FISHING INDUSTRY. FIRM ENJOYS A GOOD REPUTATION IN LOCAL BANK AND COMMERCIAL CIRCLES AND IS CONSIDERED TO BE A SERIOUS AND RESPONSIBLE CONCERN. IT IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS.

22. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH
AT: U.S. EMBASSY, MANAGUA
RUBENSTEIN

UNCLASSIFIED

UNCLASSIFIED

PAGE 03 MANAGU 03823 161448Z

TATION IN LOCAL BANK AND COMMERCIAL CIRCLES AND IS CONSIDERED TO BE A SERIOUS AND RESPONSIBLE CONCERN. IT IS RECOMMENDED AS TRADE CONTACT FOR INTERESTED U.S. CONCERNS.

22. PREPARED BY:RJMONTES APPROVED BY:PAHAIGH
AT: U.S. EMBASSY, MANAGUA
RUBENSTEIN

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: INVESTMENT OPPORTUNITY REPORTS
Control Number: n/a
Copy: SINGLE
Sent Date: 15-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977MANAGU03823
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770295-0352
Format: TEL
From: MANAGUA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770862/aaaacaaf.tel
Line Count: 100
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 5118f25a-c288-dd11-92da-001cc4696bcc
Office: ACTION ARA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 03-Dec-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1603303
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI ALIMENTOS INTERAMERICANOS S.A.
TAGS: BEXP, PINR, BTIO, BBAK, NU, ALIMENTOS INTERAMERICANOS S A
To: COM
Type: TE
vdkgvwkey: odb://SAS/SAS.dbo.SAS_Docs/5118f25a-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009